HOW DO YOU EXTRACT PROFITABLE INVESTMENT OPPORTUNITIES IN THE GLOBAL METALS MARKET?

Trade confidently in the face of changing scenarios with exclusive, timely and valuable insights into the world’s precious, base and ferrous metals
The evolving dynamic of the metals markets makes uncovering new opportunities more complex than ever. Staying ahead of the market is critical. But you can only do that with the right information, available at the right time.

Do you have the confidence to seize new opportunities?
MARKET CHALLENGES

Widespread price volatility, industry uncertainties, and risk from geopolitical and macroeconomic events can complicate your trading prospects.
How do you extract profitable investment opportunities in the global metals market?

Just consider these realities:

**Price volatility**
If smelter bottlenecks are overcome, rising mine supplies could lead to long-term bearish zinc prices.

**Industry uncertainties**
After a modest 2.5% rise in 2018, copper mine output may shrink in 2019.

**Growth trends**
Nickel is the strongest Q1 performer on the London Metal Exchange with a potential demand boost from the electric vehicle (EV) battery revolution.

Facing these challenges, do you have the most relevant news and data to make decisions at speed? How do you know that you’re making the right transactions at the right price? Are you equipped to offer the best advice?

In the fast-moving metals markets, having the knowledge, intelligence, insight and analysis to act swiftly is one thing. Being able to trust this information is another.

That’s why traders, brokers, analysts, supply chain and procurement managers around the globe trust Refinitiv. We provide accurate, reliable, real-time data along with the capabilities to easily manage and interpret it. That’s the powerful competitive edge you require to thrive.
TRADING ESSENTIALS

Everything you need on a single, intuitive desktop
NEWS

Be the first to know what’s happening

Get critical news – exactly as you want it. With almost 200 specialist commodities journalists in 20 countries and a vast network of global reporters, we are one of the longest-standing and most trusted news providers in the metals markets. Wherever there is production, processing or consumption, our journalists are on the ground to report the news, interpret its impact and produce exclusive market reports. Here’s your inside track on what’s moving the market:

• Daily news briefs summarizing current market drivers and what key issues to monitor over the next 24 hours
• Thought-leading, independent commentary from our knowledgeable columnists
• Coverage of macroeconomic and political events that cause market volatility
• Observations and opinions supported by price data, analytics and graphics to give you deeper insight and context

FUNDAMENTALS

Understand what has happened and what’s happening now

Our comprehensive, consolidated set of current and historical fundamental data gives you deeper insight into the physical and futures market, reducing the cost and time to source and manage it. You can navigate effortlessly through pre-built tables and chart views designed to show highly relevant and accurate information on global supply and demand, area, volumes, import, export, trade and price data – exactly as you like it.

Key features include:

• Standard format data sets covering primary aluminum, copper, zinc, lead, nickel, gold, silver, platinum and iron ore operations
• Meaningful graphs and tables that can be downloaded directly to Excel, allowing you to create custom spreads for any products, locations, and time
• Price data spanning more than 10 years for many locations
• Ability to perform global ‘cheapest to deliver’ analysis using freight rates
• Comprehensive, real-time data from all the major global commodities exchanges, including key FX rates, London Metal Exchange, CME/COMEX, SGX, SHF, and Spot Gold, Silver, Palladium prices in all global currencies
• Extensive spot/cross FX rates, including major forward currency rates
• Third-party embedded specialist data, including Platts, Argus, News Bulletin, Metals Bulletin, Asian Metals and Shanghai Metals Market
RESEARCH AND FORECASTS

Know what's on the horizon

Our forward-thinking team of analysts will be the first to provide you with consistently accurate and proven forecasting. When you’re able to predict the future, you can take profitable positions earlier. Here’s how:

• Comprehensive global coverage, including market dynamics, supply and demand, trade flows, conflict minerals, and substitution threats and opportunities
• Independent analysis on a wide range of market-sensitive developments and local market impacts

TECHNOLOGY

See it first, know it best

Whether it’s trade flows, supply and demand data, shipping routes or severe weather, our Interactive Map is the fastest, most direct way to see the key factors that affect the metals markets. You can visualize infrastructure, analyze production and track global news events that could impact your metals trade. Our range of models, calculators and charting tools also enable you to quickly customize

What will you see?

• Over 1,000 active mines with production figures, location, and ownership details
• A 10-year production forecast for copper, produced annually with a quarterly data series updated with the latest reports
• Copper and zinc mine cost analytics for an in-depth view of a subset of active mines with production levels and associated costs
• LME Warehouses (London Metals Exchange) Base metals and steel – daily storage numbers shown on the map – showing current stock
• Trade flows and vessel levels of iron ore and coal
• Shipping routes to help you estimate the cost to transport commodities.
• Alerts to news tagged directly to the mine
• Storm tracks that could affect transport and the metals market

How will you see it?

• Metal Forward Pricer
• Arbitrage Pricer (LME vs Comex, LME vs SHFE, COMEX vs LME)
• Metal Forward Curve Chart
• Option pricer for options based on exchange futures
• Option pricer for OTC options
• Volatility Charts (including 3D smile and skew charts)
How do you extract profitable investment opportunities in the global metals market?

For all your critical questions, Refinitiv has the answers. As the largest provider of metals exchange data, we provide you with accurate intelligence and the most comprehensive actionable insights into the world’s metals markets. Our unique combination of analysts on the field and technology to hand provides you with the capabilities you need to gain that competitive edge.

Understanding that your business is unique, we tailor our solutions to meet your specific needs. This way you are better positioned to make the most informed investments and trading decisions.

Why Refinitiv?

Know where the market is, where it’s likely to go, and where you fit in
OUR PRODUCTS

Get the tools and information you need to discover and seize new opportunities

**DataScope Select**

*DataScope Select* gives you the non-real time pricing and reference data your users need, with the flexibility to only pay for the content consumed. It also provides on-demand delivery of our universe of over 80 million active and retired securities.

**Eikon**

*Eikon* is a flexible, open platform that’s purpose-built for trade innovation. It lets you connect with the world’s largest directory of verified financial professionals. Master the market and make smarter decisions with our incredible depth and breadth of financial analysis data – the information you need, when and how you need it.

**Elektron Data Platform**

*Elektron Data Platform* provides access to real-time, reference, end-of-day, time series, and alternative data, as well as powerful analytics solutions. You can tap into an unrivalled depth of coverage, including equities, FICC, and OTC derivatives content, and integrate this content with your proprietary data and information from third-party sources. With Elektron Data Platform, your team can discover, integrate, enrich, and consume the content they need, wherever they need it – whether that’s into a data center, managed service, or the cloud.

**Eikon Messenger**

*Eikon Messenger* is a “virtual trading floor” – a free, open, secure, and compliant collaboration tool that allows you to connect to key contacts and gain exclusive access to our global metals community. You can follow the hot topics of the day; share charts and data; and communicate and collaborate with the world’s largest validated directory of financial services professionals – more than 285,000 users in 25,000 firms – anywhere, anytime and on any device. You can also discuss key trends and market issues in real-time during our invitation-only Global Gold and Global Base Metals Forums.

**REDI**

*REDI* is our award-winning execution management system that simplifies your workflows to allow you to trade smarter, faster, and safer as you move through the trade lifecycle – all while keeping costs in check. It works in combination with our suite of trading products, offering a single point of entry to execute orders and tap into advanced post-trade capabilities, including trading and risk analytics.

How do you extract profitable investment opportunities in the global metals market?
PARTNERSHIPS

Uncover more opportunities, more innovation, and more growth through our partner network
Our content roadmap is constantly updated to help you make better-informed trading and planning decisions. Whether you need independent price assessments, fundamentals or forward prices, our third-party specialist data has you covered:

**Argus** – a leading provider of price assessments, business intelligence and market data for the metal industry. Argus offers full-service provision across geographies and continuously creates new price assessments to reflect actual trade dynamics in each region, creating enhanced opportunities to identify favorable trade conditions.

**S&P Global Platts** – a leading global provider of energy information. This premier source of benchmark prices assessments provides information and insights that can help you spot opportunities and make sound trading and business decisions. This data is delivered fast to keep you one step ahead of the competition.

**Wood Mackenzie** – data access to underlying supply chain fundamentals and key market logistics. To give you the big picture, this data and analysis strengthens Refinitiv’s powerful line-up of content to include oil flow fundamentals, refinery capacity, pricing, and oil production, helping you to make better decisions.
What’s the bottom line?

Get ready to strike gold.

Let us help you identify opportunities, discover first insights and see beyond challenges in the precious and industrious metals market so you can trade with confidence.

Learn more at refinitiv.com/metals