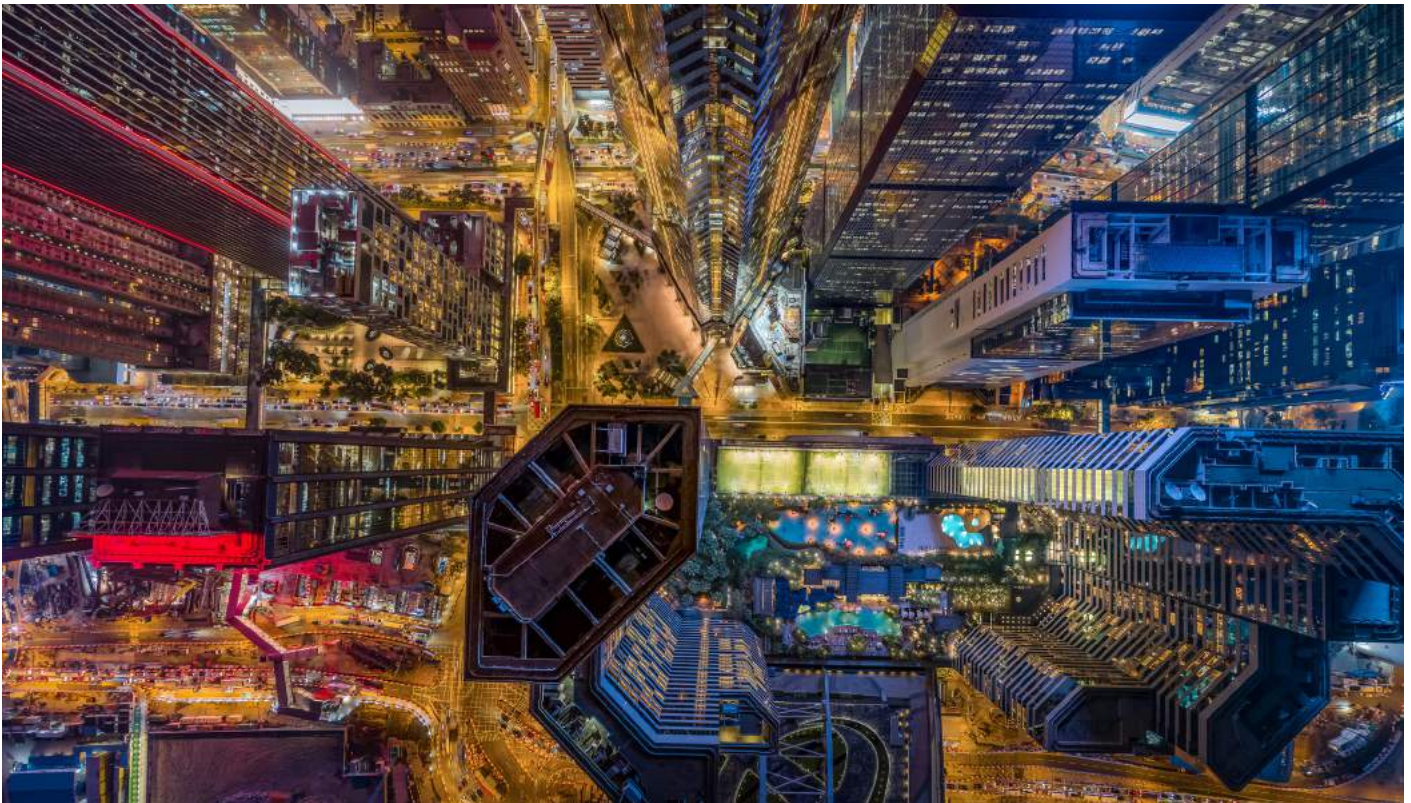


# Refinitiv solution for retail brokers





## Trading in a challenging landscape

Whatever your business, whatever your focus, the demands on your trading infrastructure are growing.

### NEW TECHNOLOGY AND CONVERGENCE

- Rapid progress in technological advancements leaves trading infrastructures obsolete within months
- Trading is no longer limited to a single avenue
- Clients demand trading access anytime, anywhere
- Opportunities for integration with niche value-added services from third-parties

### COST PRESSURES

- Stagnant volumes
- Lower realizations
- High fixed costs
- Round-the-clock trading
- Manpower costs

### REGULATIONS AND COMPLIANCE

- Rapidly evolving regulatory scenarios
- Rapid regulatory environment changes as the market develops
- Technology teams have to be on their toes to ensure timely implementation
- Evolving risk management guidelines from exchanges

### EVOLVING RISK MANAGEMENT

- Risk management is crucial
- Frequent flash crashes
- Manual errors
- Algorithmic trading requires risk checks that impact latency
- Evolving risk guidelines from regulators

Nobody underestimates the challenges of technology, cost, risk and regulation. Thankfully, there's a solution that delivers cutting-edge technology with low total cost of ownership trading tools that are ready for the future.



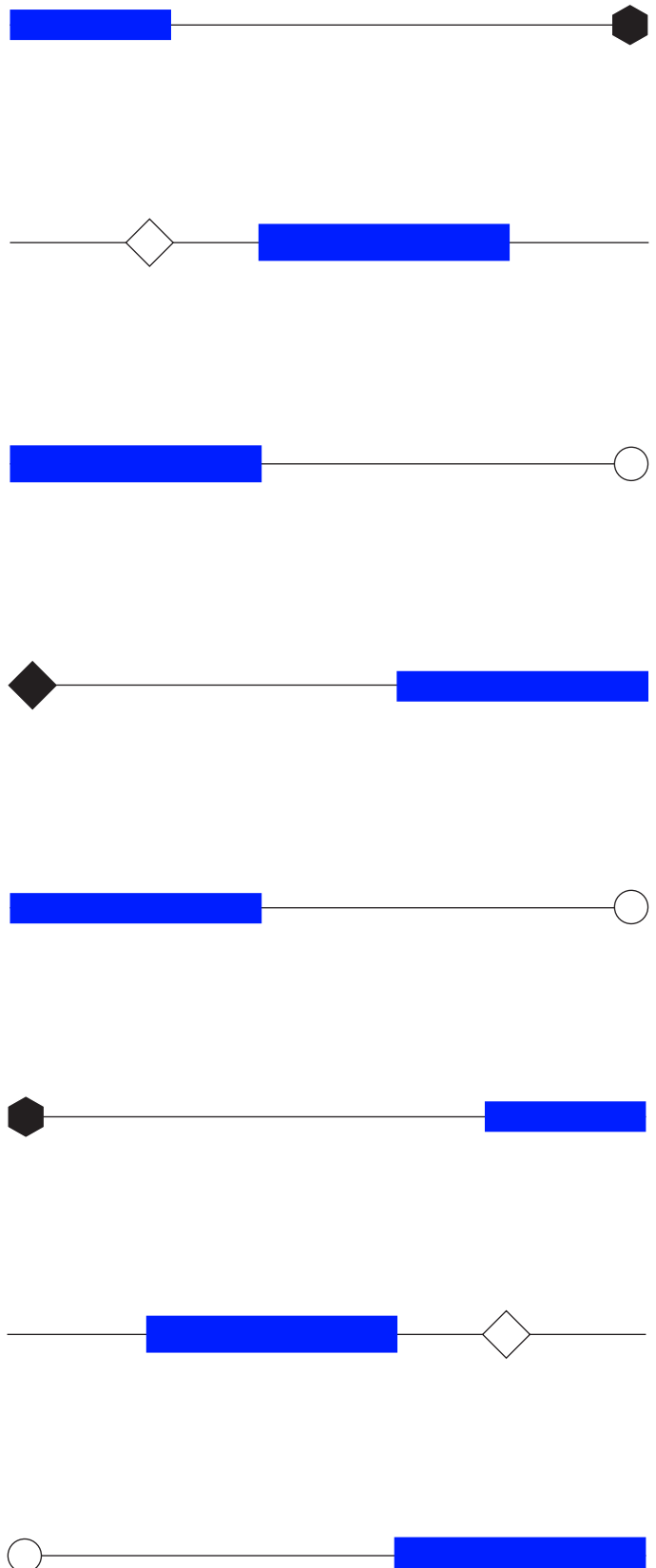
## INTRODUCING REFINITIV

With Refinitiv, you are at the center of an open and connected set of products and services, as well as a community of financial professionals. We provide the data, news, analytics and insight to advance your thinking and ensure informed decisions for your work. We offer the cutting-edge tools, applications, infrastructure and services, as well as trading capabilities that help you to move from insight to action. From big ideas to big results, in a click, in a conversation, in an instant. We help our customers uncover critical insights and market opportunities, and connect to the largest network of financial professionals – enabling better decisions and more confident actions. Our solutions create efficiencies that drive profits with scalable infrastructure and services that enable faster and smarter performance. We provide our customers with access to liquidity with our trading applications and venues, connecting customers and markets. This enables our customers to manage compliance and mitigate risk through regulatory insight and workflow tools. Our unique combination of custom content, easy connectivity and robust community is why over 500,000 professionals in 150 countries log in every morning.



## INTRODUCING OMNESYS

In late 2013, Thomson Reuters acquired Omnesys Technologies Pvt. Ltd. to expand its offerings to sell-side institutions and exchanges in India. Omnesys Technologies is a leading provider of order management systems (OMS) for multi-asset, multi-venue trading systems. The company provides Indian market data and connectivity solutions for sell-side firms, focused on institutional, retail and proprietary trading institutions. Omnesys NEST™ is used by more than 200 of the top financial institutions in India, as well as by various exchanges which provide Omnesys NEST as a front office service to their customers.



## Discover the solution

Omnesys main product suite – Omnesys NEST, is available as a firm or broker-hosted model and as a Software as a Service (SaaS) model. Omnesys NEST is the platform of choice for leading institutions, exchanges and brokers in India.

It is a fully integrated ecosystem for securities including order management systems (ORM), comprehensive pre-trade risk management systems (RMS), and also supports various types of front-ends, automated trading systems and algorithms with exceptional throughput and scalability capabilities. The SaaS model is available to all the members of the exchanges.

### About our platform

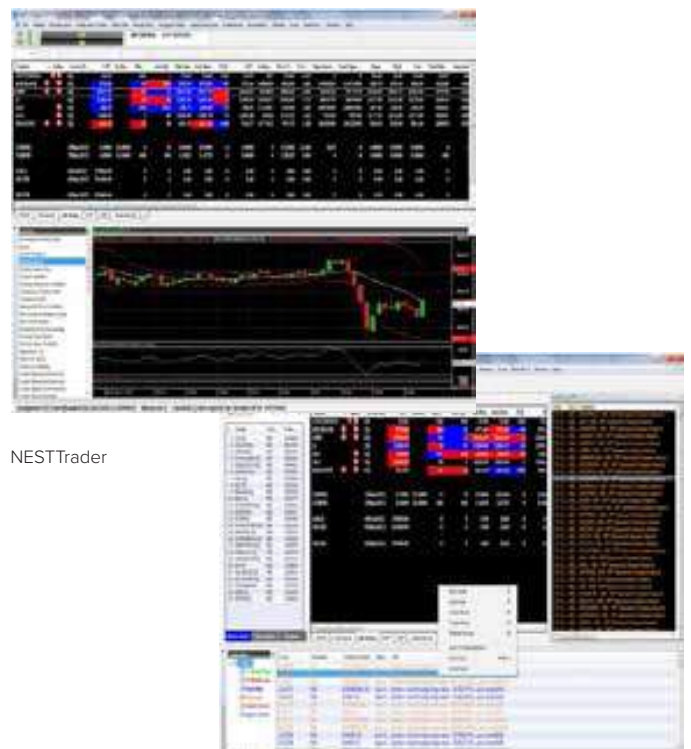
**NEST is an extremely scalable OMS.** Overall the platform is extremely scalable supporting thousands of users and millions of trades.

As the number of trades or logins increase, all the broker needs to do is increase the hardware (which is affordable) and the software will take care of the rest.

What's interesting is that the same NEST that runs this deployment to support trades will also run in your premises to support your existing load. As your business scales, the platform will support your growth all the way.

**NEST is extremely flexible.** Regulators and exchanges are introducing new asset classes and tradable instruments by the day. That's not all, brokers are able to comply with new regulations in no time.

Our modular architecture allows us to add new functionalities with ease and ensures that your trading software is always compliant with the exchange regulations at zero cost to you.



NESTTrader

# Surpassing the challenges

## New Technology and Convergence

- Omnesys aims to stay ahead of the curve
- Tuned to the latest advancements in the industry e.g. Nest i3 and an HTML5 trading website
- NEST runs across platforms, from desktops to iPads and tablets
- NEST Plus features open architecture and APIs for integration with external tools

## Cost pressures

- From high costs to low total cost of ownership
- Cost-effective and flexible licensing models
- NEST can run completely on open-source software with multiple channels
- NEST pays for itself in months, based on costs saved on licensing expensive paid deployment platforms
- Automated beginning of day (BOD) job slower operational manpower and 24-hour trading cycles
- NEST i3 replaces expensive manpower with smart execution algorithms

## Regulations and Compliance

- Always compliance-ready
- Proactive
- Within exchange deadlines
- Fully compliant risk module

## Evolving Risk Management

- Every risk managed
- Risk checks across exchanges, branches, dealers and end clients
- Aggregated risk views on genetic risk score (GRS)
- Lowest latency among peers
- Flexible architecture accommodates any changes that exchange/Securities and Exchange Board of India (SEBI) guidelines may incorporate in the future

# Why choose Omnesys?

- A fast and responsive trading terminal with all the Indian and international exchanges on the same screen
- Intuitive front-end solution empowers institutional brokers and dealers with a single console used for performing all institutional dealing activities
- Comprehensive charting, strategy creation and back-testing tools for technical analysts and traders
- Advanced trading features such as synthetic orders types, mobile/tablet-based trading and HTML5-based streaming Web pages
- Ability to publish your in-house research and technical calls to all your clients with a single click
- A robust and flexible risk management system with more than 200 risk management rules
- The Nest Plus platform an app store for the trading world
- Lowest bandwidth utilization for market data delivery reduces your bandwidth costs
- Managed service with automated EOD/BOD (End of Day/ Beginning of Day) jobs to reduce your operating costs. Additionally, your firm can leverage varied Refinitiv offerings.
- Knowledge Direct integrates market-leading news, company fundamentals and consensus estimate reports into online trading terminals and websites
- Eikon® is a fully integrated platform for news, analysis and action. It's more comprehensive, more intuitive, with more innovative functionality to help you get better ideas to market faster. It's your one source for complete cross-asset analysis



## Other services and solutions

### NEST managed service

With this service, Omnesys takes up all the operational responsibilities of ensuring that your trading infrastructure (hardware, software, exchange connectivity, client connectivity, backups and disaster recovery) remains up and running 24/7.

This allows you to focus completely on what you're good at as a broker (i.e. your business) and let the technology experts do what they're good at. It's a win-win situation, whichever way you look at it.

That's not all, NEST managed service has saved many of your peers a lot of money, which they've been able to invest to grow their businesses.

More than 20 clients use our managed service.

### Back office

Another of Omnesys' innovative solutions that has been received very favorably in the market, is our fully integrated back office solution with real time information flowing between front and back office software.

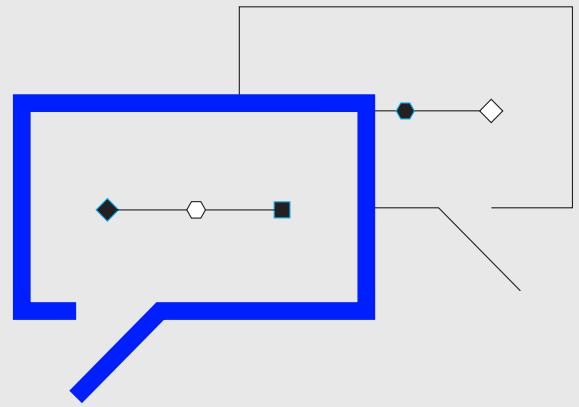
In 2012, Omnesys acquired Harsa IT, a robust and flexible back office software, to build today's complete broking solution.

Some of the key advantages of using a completely integrated FO-BO solution are:

- Real time trades from front to back office
- Real time client addition
- Single vendor to deal with for all your key technology solutions

Some noteworthy features of NEST Back Office are:

- eKYC
- Lead management
- Customer relationship management (CRM)
- iSign (built-in digital signature)
- Low total cost of ownership
- Web-based



## What our clients say

“Omnesys’ philosophy is based on partnership. We have found the entire Omnesys team to be technically competent, enthusiastic, professional and easy to work with. They have the ability to clearly understand our business requirements and also those of our customers. I have no hesitation in recommending them.”

“We consider Omnesys an important strategic partner of ours. The Omnesys team has time and again proven itself to be innovative and ahead of the market. The Omnesys team is always a pleasure to deal with. We look forward to continuing to grow our business together and are confident that Omnesys will be with us each step of the way”

“Omnesys not only understands your business requirements, but in the capital markets space have many suggestions to improve and speed up delivery of solutions. Extremely technically competent, they know our business, its scale and associated processes. They are our capital markets technology partner; more than highly recommended.”

“Their knowledge and flexibility, from software to supporting the finished product is excellent. If you need a trading solution, we strongly recommend you talk to Omnesys.”

## Talk to us

Capitalizing on market opportunities means that you need to move beyond the closed and costly systems of the past. That means embracing open and innovative technology that delivers the most accurate and timely information to your team. With Refinitiv, you can always have the data when you want it. If you need to transact, you can connect. If you need to innovate, you can. Everything you need to realize your potential is there. Now, seize it.

For more information, write to us at [marketing@omnesysindia.com](mailto:marketing@omnesysindia.com) or visit us online at [omnesysindia.com](http://omnesysindia.com)

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