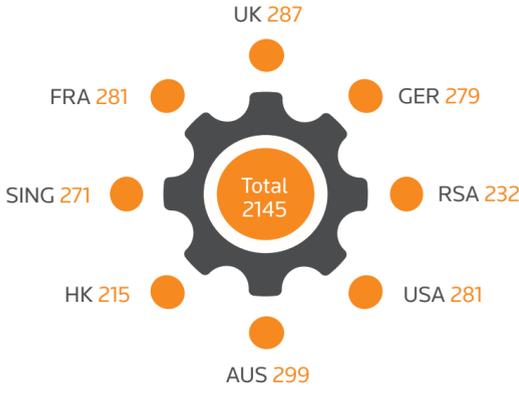


# KYC Compliance: the rising challenge for financial institutions & corporates

No one can help you Know Your Customer like Thomson Reuters

OUR INDEPENDENT KNOW YOUR CUSTOMER (KYC) SURVEY SHOWS:

A year on from our last survey, and despite the fact that financial institutions (FIs) are continuing to invest significant resources in KYC, the compliance challenge appears to be increasing.



COMPARING THOMSON REUTERS PROPRIETARY GLOBAL KYC SURVEY 2017 WITH 2016:

Both FIs and corporates are looking for...

## SOLUTIONS

**37%** of corporates said their biggest challenges were:

- Different banks asking for different documents and information - no common standard
- Dealing with many different people within the bank during the process.



↓ Down from **47% in 2016**



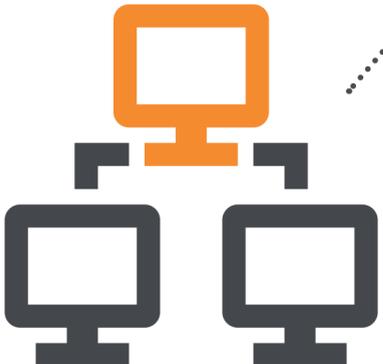
An increase of adherence and processing will create greater...

## COHESION

Our global survey puts the average CDD/KYC regulatory headcount at 307.

**43%** claim this has increased over the last year.

↓ Down from **50% in 2016**



FIs continue to invest in KYC...

## COMPLIANCE

An average of USD\$40 million is spent globally by FIs to onboard new clients.

↓ Down from **USD\$58m in 2016**



Both FIs and corporates are looking towards automated...

## PROCESSES

The complexity, size and volume of regulation were again all identified as among the top challenges in the KYC process.

Both FIs and corporates are looking for increased...

## STANDARDIZATION

**9%** of FIs don't have any formal process or program to refresh due diligence in their current strategy.

↓ Down from **11% in 2016**



A huge challenge for all FIs is to keep up to speed with ever-changing global KYC...

## REGULATIONS

Over a quarter of the total spend on client onboarding is being invested in technology systems for regulatory compliance.



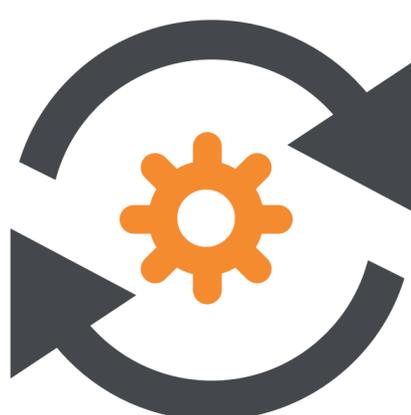
Ongoing monitoring and updates to legal entity changes remain a required...

## CONCERN

**60%** of C-suite executives spent more time and attention on CDD/KYC changes over the past 12 months.

27% answered 'significantly more', down from **30% in 2016**.

↓ Down from **70% in 2016**



### No one can help you Know Your Customer like Thomson Reuters

In a landscape of continuous change and increasingly complex regulation, Thomson Reuters empowers the world's leading banks and investment managers to make informed decisions, with our trusted content at its core.

We offer a flexible suite of integrated solutions, which have been further strengthened by our acquisitions of Clariant and Avox. Together, these improve the quality of key data on which critical decisions are made, drive operational efficiencies, enhance regulatory compliance and improve the overall client experience.

We provide a connected suite of services to support FIs and their clients to meet the challenges of increased regulation and reporting obligations.

- Thomson Reuters Verified Entity Data as a Service (formerly Avox)
- Thomson Reuters KYC as a Service (formerly ORG ID & Clariant)
- Thomson Reuters Enhanced Due Diligence
- Thomson Reuters Screening Resolution Service
- Thomson Reuters Client On-Boarding

Our award winning assets of 350,000 built KYC records, 1.25m actively managed legal entity profiles and database of 7m legal entities, ensure Thomson Reuters firmly sets the standard in KYC compliance solutions.

Download full financial institutions report [here](#).

Download full corporate report [here](#).

**£200.65Bn**

From 2012 to 2016 the CCP Research Foundation's summary analysis shows the Conduct Costs for 20 banks at £200.65Bn